



## Frequently Asked Questions About Your GM Supplier Discount: You Asked. We Answered!

### Purchasing/leasing vehicles:

**Q. How do I get the GM Supplier Discount?**

A. It's simpler than ever. Use your Company Code to visit [gmsupplierdiscount.com](http://gmsupplierdiscount.com) and request your personal Authorization Number. Take your personal Authorization Number to a participating dealer and receive your vehicle discount.

**Q. Is my Company Code the same as my personal Authorization Number?**

A. No. Your Company Code is the number you must use to gain access to the [gmsupplierdiscount.com](http://gmsupplierdiscount.com) web site. You can get it from posters located throughout the company, or ask your human resources representative. Request your personal Authorization Number online and then present it to a participating dealer for discount eligibility.

**Q. What is the vehicle discount?**

A. The GM Supplier Discount is the special price you pay for a vehicle as an eligible company employee.

**Q. Where can I obtain GM supplier discount pricing?**

A. To obtain specific vehicle pricing, visit [gmsupplierdiscount.com](http://gmsupplierdiscount.com).

1. Go to "Vehicle Shopping" in the top navigation bar.
2. Scroll down to "Build Your Own."
3. Select a vehicle and build it.
4. MSRP and the supplier price will appear on the left.

You can also visit a participating dealer for details about pricing for a particular vehicle. For Saturn and Saab pricing, see your local participating Saturn and Saab Retailers.

**Q. Who is eligible?**

A. Active hourly and salaried (full- and part-time) employees of eligible GM suppliers and business associates (e.g., select fleet and commercial customers, excluding contract employees). Note: For program qualification, you must be a legal resident of the United States.

**Q. How long are these offers available?**

A. The vehicle discount is valid for eligible GM vehicles retail-delivered through December 31, 2005.

**Q. Which GM vehicles are eligible?**

A. All new and unused 2004, 2005 and 2006 GM passenger cars, SUVs, minivans and light-duty trucks, except those listed

below. Saab and Saturn vehicles are eligible, although eligibility may change at any time without notice. Chevrolet Cutaway Vans, Kodiak, Malibu Classic and SSR; 2005 Pontiac Grand Am Sedan; Cadillac XLR; GMC Cutaway Vans and TopKick; HUMMER H1; and medium-duty vehicles are not eligible. Some other models may have limited availability. See your participating dealer.

**Q. Can I receive this discount from any GM Dealer?**

A. This program is available through all participating U.S. GM Dealers; however, it is voluntary. Dealer participation is on a model-by-model basis, so be sure to state your intention to use the GM Supplier Discount. If your dealer elects not to participate, you may visit another GM Dealer.

**Q. Can I combine this discount with current incentives?**

A. Yes. Visit your dealer for details on current incentives, or view incentives at [gmsupplierdiscount.com](http://gmsupplierdiscount.com) to see how the values add up.

**Q. How many vehicles am I eligible to purchase/lease?**

A. You may purchase/lease up to two eligible new and unused vehicles during the current year. The vehicles must be retail-delivered by December 31, 2005.

**Q. Are my family members eligible for the vehicle discount?**

A. No. All vehicles must be titled and registered or leased in the approved employee's (not company's) name only. Vehicles may be jointly titled/registered in your spouse's name. Leasing must be through GMAC SmartLease (except for HUMMER H2 and Saab).

**Q. How long do I have to keep the vehicle to qualify for the GM Supplier Discount?**

A. The vehicle must be retained for a minimum of six months if purchased and 12 months if acquired through a lease.

**Q. I recently acquired a new GM vehicle. Can I apply the GM Supplier Discount?**

A. No. Previous purchases/leases are not eligible.

**Q. Can I order a vehicle using this program rather than choosing one from inventory?**

A. Yes, but you must take retail delivery by December 31, 2005.

**Q. How can I find out more about a specific GM model?**

A. Questions about vehicle features, pricing, model eligibility, leasing and incentives can be directed to a participating GM Dealer. Also, visit [gmbuypower.com](http://gmbuypower.com).



CHEVROLET PONTIAC BUICK CADILLAC GMC OLDSMOBILE SATURN HUMMER SAAB  
GM Extended Family Card GMAC Insurance GMAC Real Estate GMAC Mortgage



## GM EXTENDED FAMILY CARD

### Q. What is the GM Extended Family Card?

A. The GM Extended Family Card is a credit card designed exclusively for members of the GM Family who are eligible for the GM New Vehicle Purchase Program Discount – including employees, retirees, their family members, suppliers and dealers. It offers a full 1% Earnings on all credit card purchases, which can be combined with your GM vehicle discount for even greater savings. GM Extended Family Card Earnings can be redeemed toward any vehicle from Chevrolet, Pontiac, Buick, Cadillac, GMC, Oldsmobile, Saturn, HUMMER and Saab. With the GM Extended Family Card, you also have the option to redeem your Earnings for cash if you decide you are not in the market for a new vehicle.

### Q. How do I get the GM Extended Family Card?

A. Go to [gmextendedfamily.com](http://gmextendedfamily.com) and click on “Apply Now.” While you’re there, check out the GM lineup of vehicles and pick the one you’ll be applying your Earnings toward.

## GMAC INSURANCE

### Q. What types of insurance are offered by GMAC Insurance?

A. GMAC Insurance offers auto and homeowners insurance. Auto insurance is available on most vehicle lines, including RVs. The GMAC Insurance Homeowners Program offers coverage whether you own or rent a home, condominium or apartment.

### Q. Who is eligible for coverage?

A. GMAC Insurance is available to licensed drivers, regardless of driving or credit history. Rates are determined on an individual basis, and your particular driving or credit record can be considered when developing your insurance quote. Coverage is not available for people living outside the United States or in HI, MA or NJ.

### Q. How do I find out more about GMAC Insurance?

A. Visit our web site at [gmsupplierdiscount.com](http://gmsupplierdiscount.com) and click on “Other Discounts.”

## GREAT MOVES by GMAC

### Q. What is Great Moves by GMAC?

A. Great Moves is a Mortgage, Real Estate and Household Goods Moving Services program. It provides eligible employees of select GM suppliers with the advantages they deserve through our commitment to providing best-in-class service and value.

### Q. What should you expect from Great Moves?

A. When making a commitment as large as a home purchase, you want the process to be as simple as possible. As an eligible employee, you can count on: a dedicated, experienced Great Moves Certified Loan Officer; fast credit preapproval decisions for easier shopping and convenient application options; as well as the complimentary assistance of a Personal Move Consultant (PMC) who will connect you with all the best resources for buying and selling your home.

### Q. What types of financing services are provided?

A. Great Moves, through GMAC Mortgage Corp., offers home equity loans and mortgage loans, including refinancing. Special offers include interest rate reductions or money off closing costs and special introductory rates on home equity lines of credit.<sup>1</sup>

### Q. What types of selling, buying and moving services are offered?

A. Great Moves offers experienced real estate professionals, cash back on the purchase and/or sale of a home and discounts on interstate moving services.<sup>2</sup>

### Q. Are my family members eligible for Great Moves?

A. No. Great Moves is available only to employees of eligible GM suppliers and key business associates.

### Q. What is the cash back offer a registered GM supplier employee will receive on real estate transactions?<sup>1</sup>

A. For every \$1,000 of the home sale and/or purchase price, an employee properly registered with Great Moves by GMAC may receive cash back. Your Personal Move Consultant will provide details specific to your transaction.

For more information about Great Moves by GMAC, call 1.877.844.GMAC or visit [greatmovesbygmac.com](http://greatmovesbygmac.com).

<sup>1</sup> Terms and conditions apply. Not all loan programs qualify. All offers subject to credit approvals and program guidelines. GMAC Mortgage Corporation, GMAC Residential Holding Corp. and affiliated companies reserve the right to change or terminate these offers at any time without notice.

<sup>2</sup> Great Moves by GMAC cash back offer may be limited or prohibited by law in some states and is not available in those states. Location of property being purchased or sold determines applicable state law. You must contact GMAC Home Services before contacting a real estate broker. Moving services provided through GMAC Global Relocation Services, Inc. Savings on moving discounts may vary depending on services required.

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